



Focus and alignment slide

Please Make Yourself Comfortable



2003 Government Value Management Conference

- A Gathering of Eagles
- Our Nation's Finest... to solve the world's problems
- We are glad you are here... to share and learn
- Get to know each other... have lunch with someone you don't know



We Want Your Enthusiasm!

- Mitzi Lilly Degenhardt
- Born: Manchester, England
- April 2, 2003



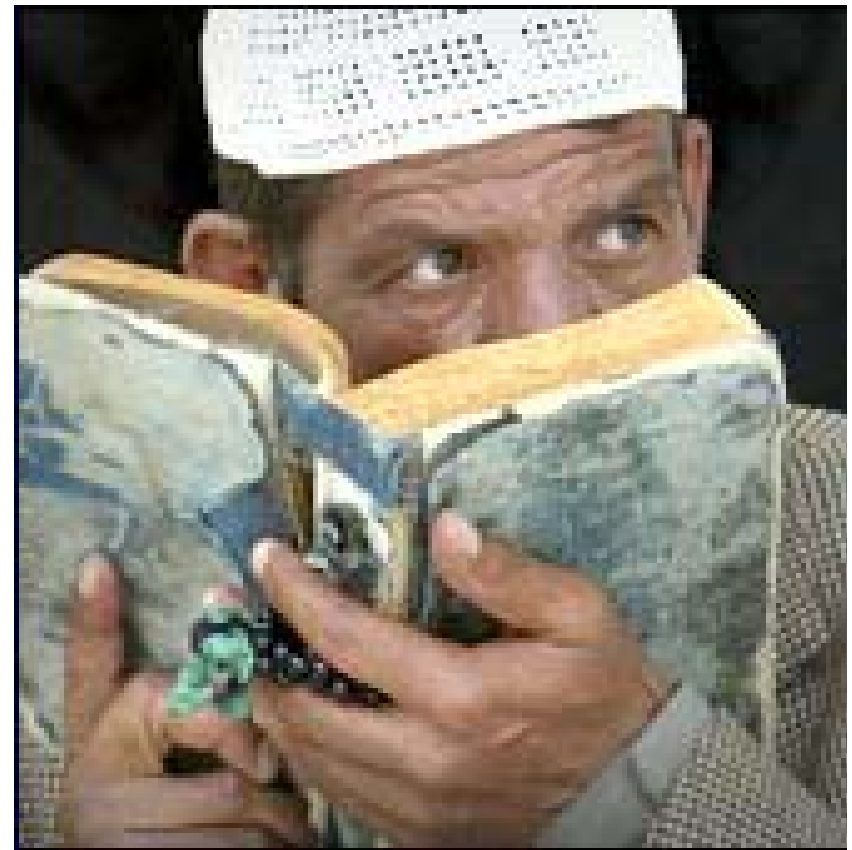
The Department of State's "VE Goddess" and her crew have an exciting day planned for you...

- So that you would rather be here today instead of.....
- With your faithful, loving, and obedient companion by your side
- Who do you vote for?



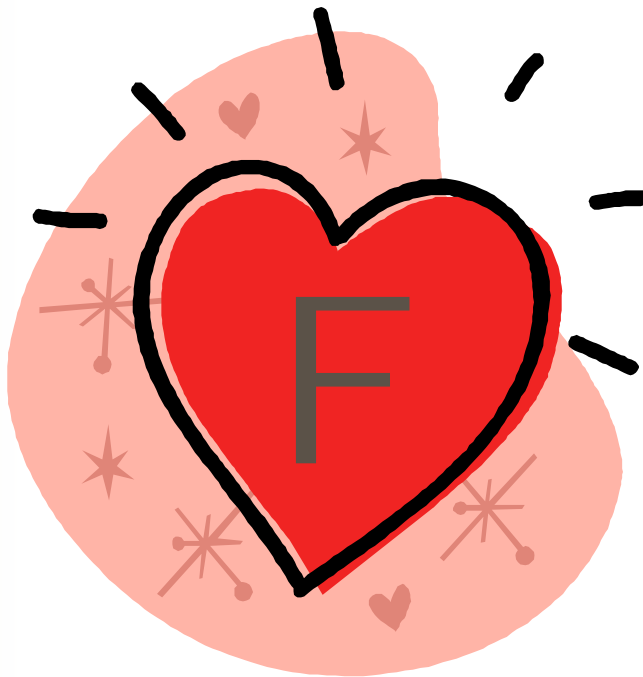
Perhaps you were skeptical about staying for another day after the SAVE conference...

- Have faith... “We are with the Gubermment© and are here to enlighten you!”



Remembering the Source of Our Power...

- It's about getting to the heart of things...



In our profession...
what is the "F"
word?

Function!

OH, NO!
It's the "F" word.



That TERRIBLE
"F" word! STOP ME,
please, before I say it,
before I LOSE
CONTROL
and say it again...
and again... and again!
Oh, no! Too LATE...



Joel Barker's

THE NEW

**BUSINESS OF
PARADIGMS™**




Giving Function Analysis a “Jump Start”...

- Consider Function-Based Thinking© as a new Paradigm
- Leonardo: “All our knowledge is based upon our perceptions”
- Joel Barker: Our paradigms are controlled by our perceptions – *Paradigm Paralysis*
- Think along the fringes of your imagination

Getting there from here...

- The real voyage of discovery consists of seeing with new “eyes”
- Are you willing to embark upon your own voyage?
- ***“Function-Oriented Visualization!©”***





“If you want to go places you’ve never been before – you have to think in ways you’ve never thought before.” Ken Blanchard

Function Forever[©]!

- “What one thing is “impossible” to do today... but if it could be done... would change your life forever?” Barker

